

# REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
2	12/10/18	Open	Action	11/27/18

Subject: Approving the Third Amendment to the Contract with Creative Bus Sales for Purchase of Transit Vehicles for SmARt Ride Service

## ISSUE

Whether or not to approve the Third Amendment to the Contract for Purchase of Vehicles Through the CalACT/MBTA Joint Procurement with Creative Bus Sales.

## RECOMMENDED ACTION

Adopt Resolution 18-12-\_\_\_\_, Approving the Third Amendment to the Contract for Purchase of Vehicles through the CalACT/MBTA Joint Procurement with Creative Bus Sales

## FISCAL IMPACT

Budgeted: Yes  
Budget Source: Capital  
Funding Source: State Prop 1B/SB1 and Local Partnership Program (LPP)  
Cost Cntr/GL Acct(s) or Capital Project #: B149  
Total Budget: \$ 1,594,617.16, includes applicable sales tax, fees and admin costs

## DISCUSSION

On February 12, 2018, Sacramento Regional Transit (SacRT) launched SmARt Ride, an on-demand microtransit service in the City of Citrus Heights, enabling residents to hail rides on smaller, neighborhood friendly-sized public transit buses. This approach to service is commonly called microtransit and is a curb-to-curb shared ride service that operates much like services provided by Transportation Network Companies (TNC). SmARt Ride has been very well received by customers. Ridership on SmARt Ride continues to grow, with an average of 375 riders per day in its ninth month of service. Staff is seeking to amend SacRT's current contract with Creative Bus Sales for the purchase of 12 additional buses for SmARt Ride expansion. SacRT has plans to start the next phase in Downtown/East Sac by April 2019. Future expansion areas include SmARt ride service are North Sacramento/Del Paso Heights, Rancho Cordova, Arden Arcade, Carmichael, Folsom, Elk Grove and South Sacramento East. These expansions may include Zero Emission Vehicles (ZEV). This is new technology for SacRT and requires an evaluation of range and recharging times.

Until further evaluation is completed, SacRT will need to purchase gasoline vehicles to meet our expansion commitment for SmARt ride service. As extended range ZEVs are introduced to the

Approved:

Presented:

Final 11/29/18

General Manager/CEO

Director, Bus Maintenance

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market, SacRT will expand our ZEV fleet and replace the gasoline powered vehicles at the end of their five-year useful service life. SacRT is also purchasing six Green Power Motor Company, Inc. ZEVs that will be deployed for testing in the Downtown/East Sacramento Smart ride zone.

The contract with Creative Bus Sales was entered into through the California Association for Coordinated Transportation/Morongo Basin Transit Authority (CalACT/MBTA) Cooperative Purchasing Schedule, a joint procurement effort in which MBTA served as the lead agency for multiple transit agencies. In 2015, CalACT/MBTA released Request for Proposals (RFP) Number 15-03 for Accessible Transit/Paratransit Vehicles. This was a competitive, multiple-award procurement based on bidders meeting the bid specifications and falling within a predetermined competitive price range established by the cooperative. The RFP included both Federal and State provisions. This cooperative purchasing schedule enables SacRT to select from a menu of choices from different vendors and manufacturers that best suited SacRT’s needs, rather than the limitations of an award based solely on the price of the vehicles. SacRT has previously used the CalACT/MBTA Cooperative Purchasing Schedule for its bus procurements in recent years.

For the current procurement, the Class E Ford F550 El Dorado gasoline bus best suits SacRT’s needs for its Smart Ride Service. On January 1, 2018, the California Air Resource Board (CARB) decertified the Ford F550, 6.7 liter CNG engine and Ford opted not to pursue California Air Resources Board (CARB) certification renewal; therefore, SacRT is choosing a gasoline-powered engine at this time.

Staff requests that the Board approve the Third Amendment to the Contract for Purchase of Vehicles Through the CalACT/MBTA Joint Procurement with Creative Bus Sales, Inc. to purchase an additional 12 Class E gasoline-powered buses to support Smart Ride service.

RESOLUTION NO. 18-12-\_\_\_\_\_

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

December 10, 2018

**APPROVING THE THIRD AMENDMENT TO THE CONTRACT FOR PURCHASE OF VEHICLES THROUGH THE CALACT/MBTA JOINT PROCUREMENT WITH CREATIVE BUS SALES**

WHEREAS, the Morongo Basin Transit Authority (MBTA) served as the lead agency for the California Association for Coordinated Transportation (CalACT) Cooperative Purchasing Schedule (Cooperative) and, under Request for Proposal Number 15-03, conducted a negotiated procurement for paratransit/accessible buses, accepting proposers offering vehicles that met its specifications and whose prices fell within a competitive price range established by the Cooperative; and

WHEREAS, pursuant to RFP Number 15-03, MBTA entered into a Contract with Creative Bus Sales, Inc. for the purchase of paratransit buses; and

WHEREAS, on March 22, 2018, SacRT and Creative Bus Sales, Inc. entered into an Agreement for the purchase of 8 El Dorado KS Class E Ford F550 vehicles ("Principal Agreement"); and

WHEREAS, MBTA has assigned to SacRT the right to acquire an additional 12 vehicles (El Dorado Class E) through the CalACT/MBTA Joint Procurement from Creative Bus Sales, Inc. under the terms and conditions of the MBTA Contract; and

WHEREAS, the parties desire to amend the Principal Agreement to include the 12 additional buses.

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Third Amendment to the Contract for Purchase of Buses through the CalACT/MBTA Joint Procurement, between SacRT and Creative Bus Sales, Inc. therein referred to as "Contractor," whereby Contractor agrees to sell and SacRT agrees to purchase an additional twelve Class E Ford F550 El Dorado buses, and the total consideration is increased by \$1,463,541.00, plus applicable sales taxes and fees, from \$3,958,784 to \$5,422,325.00, plus applicable sales taxes and fees, is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute said Third Amendment to the Contract for Purchase of Vehicles Through the CalACT/MBTA Joint Procurement with Creative Bus Sales.

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PATRICK KENNEDY, Chair

A T T E S T:

HENRY LI, Secretary

By: \_\_\_\_\_  
Cindy Brooks, Assistant Secretary